

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MoU") is entered into as of March 09, 2013 and between, **Shri Vaishnav Institute of Management, Indore**, (hereinafter referred to as "Institute of Management, Indore")

AND

**TESTBOOK EDU SOLUTIONS PRIVATE LIMITED** ( PAN: U72200MH2013PTC241118), a private limited company incorporated under the Companies Act, 1956, in providing online educational courses to students, having its registered office at Building, Plot no. 273, Sector No. 10, Kharghar, Navi Mumbai, Raigarh, Maharashtra, India, referred to as "Testbook", which expression shall unless repugnant to the context mean and include its successors and permitted assigns) represented herein by **Kumar**, duly authorized by its board of directors vide resolution dated 16th March 2013, and **Institute of Management, Indore** and Testbook are individually referred to as "Parties WHEREAS:

A. Testbook will provide its services under **Testbook Skilled Campus Program** to **Institute of Management, Indore** in respect of "End Users" (all students of the Institute of Management, Indore) in any program with the institution), in accordance with the terms and conditions of the program. Testbook has agreed to the same.

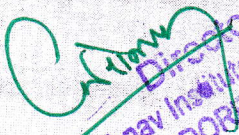
B. Pursuant to the foregoing, the Parties have agreed to enter into this MoU on the following conditions of their arrangement in the following sections.

As a part of this MoU, both the parties have identified and hereto agree to their respective responsibilities respectively:

### 1. RESPONSIBILITIES

#### 1.1 Responsibilities of Testbook

A. Testbook with the help of **Shri Vaishnav Institute of Management, Indore** to sign up on Testbook Skilled Campus Program for the students of **Shri Vaishnav Institute of Management, Indore** to sign up on Testbook Skilled Campus Program.

  
Director  
Shri Vaishnav Institute of Management  
INDORE (M.P.)



### **Testbook Skilled Campus Program:**

- Placement Preparation Activities for a period of 1 year which can include 10) along with a detailed analysis of Shri Vaishnav Institute of Management performance to the institute
- Career mentorship sessions from industry experts (Minimum of 10)
- Access to all the content under Testbook Pass for a period of 01 month
- Chance to get internships & full-time opportunities through Testbook (Details given below)

### **Testbook 4 Months Internship Program:**

- Testbook 4 Months Internship Program is the initiative from Testbook to learn practical approaches to solve business problems working remotely. This program is exclusively for Testbook Skilled Campus Program Partner.
- For every 4 months Testbook will hire 2 students per year from Shri Vaishnav Institute of Management, Indore
- Selection process will include entrance tests and group discussions as and when required.
- Every 4 months, new set of interns will be recruited
- After a successful completion of internship, students will get an internship certificate based on their performance, which will add high value to their profile
- Various perks will be provided under this program like: FREE enrollment fees, Programs worth upto Rs.30,000/- , Exciting Goodies, Vouchers and more.

### **1.2 Responsibilities of Shri Vaishnav Institute of Management, Indore**

- A. To inform the availability of such free services as referred above to the Employer through an assessment by circulating necessary information.
- B. To provide support in scheduling the Live Tests and informing the students to evaluate their readiness for placements and institute to know the students.
- C. To form a Whatsapp group with the student representatives of each branch and branch coordinators.

### **2. Other provisions:**

- A. This MoU shall be valid for an initial period of (one) year from the Exe

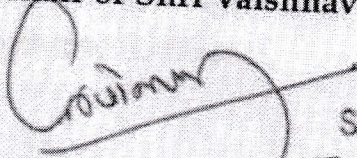
*Chandana*  
**Director**  
Shri Vaishnav Institute of Management  
INDORE (M.P.)



**AGREED AND ACCEPTED:**

For and on behalf of Shri Vaishnav Institute of Management, Indore

Signature:



Director

Shri Vaishnav Institute of Management  
INDORE (M.P.)

Name:

Dr. George Thomas

Title:

Director

Date:

9/03/2022

For and on behalf of TESTBOOK EDU  
SOLUTIONS PVT LTD

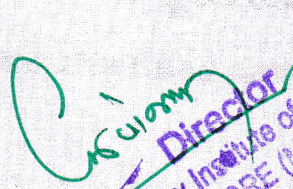
Signature: Ashutosh Kumar



Name: Ashutosh Kumar

Title: CEO

Date: 10 Mar 2022



Director  
Shri Vaishnav Institute of Management  
INDORE (M.P.)